wray castle

Empowering the telecoms world

Flexible, customizable, effective learning solutions for the global telecoms industry:

- 5G Technology
- Essential Technologies
- LTE/4G
- UMTS & HSPA
- GSM & GPRS

- IMS & SIP
- Radio Engineering
- ORAN
- Professional Mobile Radio
- Telecoms Business

Classroom | Live Virtual Classroom | On-Demand Online



Introduction to Wray Castle

Empowering the Telecoms World

We empower the global telecoms world by providing the specialised knowledge, skills, and competencies required by organisations to build, manage, optimise, and operate cuttingedge telecommunications networks.

Trusted by the global telecoms industry since 1958, we've helped upskill over 300,000 industry professionals from over 85 countries worldwide. Our learners come from many major

mobile and fixed operators, vendors, regulators, consultants, rail operators, energy suppliers and government organisations.

Proven learning
interventions help
organisations
increase online
learning completion
rates by 70%

Our Expertise

Our team of highly experienced specialist course developers and instructors come with decades of experience from within the industry and as specialist technical trainers.

We support learners at all stages of their career from new entrants looking for a thorough grounding in industry to experienced engineers looking to enhance their knowledge of the latest network technologies.

Our courses cover all the major global communications technologies including:

- 5G Technology
- Essential Technologies
- LTE/4G
- UMTS & HSPA
- GSM & GPRS

"By 2030: Skills shortage of 4.3 million workers in TMT Sector and unrealized output of \$449.70 billion."

The Global Talent Crunch, Korn Ferry

- IMS & SIP
- Radio Engineering
- ORAN
- Professional Mobile Radio
- Telecoms Business

"...effortless delivery, reminded me how hard it is to do training really well. I found your enthusiasm for the subject infectious." **Vodafone**

"A very good course. This has given me a solid foundation in the telecommunication industry allowing me to be more effective in my new role." **Huawei**

"One of the best pieces of instruction I have received in over 20 years of military experience." **MOD**

















Training Delivery Formats

Our blended training approach is adaptable and customizable, resulting in an engaging, effective learning experience.

1. Instructor-led Face-to-Face Training Courses:

Our classroom courses by true subject matter experts, uses a range of learning techniques to bring your programme to life including exercises, demonstrations, and role-playing.

- Train at your premises or at a premier venue globally
- Live training with on-the-spot feedback
- Ideally suited for delivering complex or detailed information to groups

2. Instructor-led Virtual Live Training Courses:

Live online classes reach participants globally with the same interactive learning experience as classroom training. Our trainers have delivered thousands of hours of live virtual training are skilled at utilising a range of techniques to ensure learners remain engaged throughout.

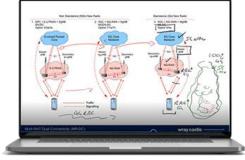
- Train staff across multiple locations, minimise downtime and travel costs
- Live training featuring engaging collaboration techniques.

3. Self-Paced Online Training Courses

Learn online, anytime, with our self-study courses. Our self-paced on-demand distance learning courses include an extensive blend of core reading materials and video resources, scenario-based assignments, a dedicated Instructor all in a modern, intuitive and secure cross-device Virtual Learning Environment.

Each course includes:

- Illustrated Course Books featuring leading edge knowledge from subject matter experts.
- **Videos** Detailed videos expand on the subject and discuss topics in greater depth.
- **Tutor Support** Tutors are available to answer any questions throughout your studies.
- Formative Assessment Modules include regular quizzes to support learning by testing your knowledge of the subject matter.



• **Digital Certification** - Successfully complete the end of module tests to earn Digital Badges to demonstrate the depth of your knowledge.

4. Tech Talks

Our growing collection of 2-3 hour technology briefings provide knowledge on the key technologies and the factors influencing strategic decisions in the telecoms sector.

5. Digital Course Books

Our diverse course portfolio is tailored to the needs of today's network engineers, our books include custom technical diagrams created by our subject matter experts.



Customised Online Academy

Our customised Online Learning Academies are designed and customised for each client, meaning that every Academy is unique. Our proven platform combined with our Gold Standard training material effectively enables knowledge transfer and upskills staff across an organisation. We empower industry giants to fill their skills gap and develop, retain and attract the industries best talent and ensure they stay at the leading edge of the industry.

Each Academy help address the skills gap and delivers effective integrated training programmes that truly engage employees in their own development, whether its new starters, identified talent or experienced engineers. We help organisations empower employees to reach their potential and delivers a true return on your training investment.

Each customised Academy features:

- Robust, secure, feature heavy learning platform
- Flexible, blended learning formats to maximise employee engagement and learning across an organisation
- The widest range of specialist telecoms technology and business training courses.
- Best in class training content delivered by subject matter experts
- Regular and ad hoc learner analytics enable organisations to monitor employee progress, plan learning interventions and reward your top learners

| Flexible Training Formats | | On-Demand Online Content | |
|--|---|----------------------------------|--------|
| Executive Briefings | ✓ | Training Videos | ✓ |
| Self-Paced Online Learning | ✓ | English Delivery | ✓ |
| Access to Public Live Virtual Training | ✓ | Human Verified English Subtitles | ✓ |
| Customised Live Training Courses | ✓ | Other Language Subtitles | Option |
| Learner Platform | | Course Books/Notes | ✓ |
| Scalable Enterprise Platform | ✓ | Tutor Support | ✓ |
| Fast Roll Out/Customization | ✓ | Self-Assessment Tests | ✓ |
| 24/7 Access | ✓ | Certification Badges | ✓ |
| Computer/Tablet/Smartphone | ✓ | L&D Admin Platform | |
| Host Clients Content | ✓ | Learner Management | ✓ |
| Salesforce Security Rating - Excellent | ✓ | Ad Hoc Reporting | ✓ |

Trial Academy Offer

Want to learn more?

If you'd like more information on Wray Castle's Online Academy solution. Contact us to discuss a limited seat trial Academy so you can see for yourself how the Academy can help you organisation execute your training projects and start to address the skills gap. Email us on info@wraycastle.com.

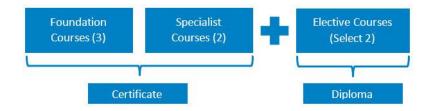


Certificate & Diploma in Telecoms

Become a certified expert in Cellular Radio Engineering, Core Network Engineering, LTE or 5G Engineering with our Certificate and Diploma level training programmes. We have combined some of our most popular training courses to build guided learning pathways enabling you to demonstrate your expertise and competence in your chosen field.

Certified Training Programme Format

Certificate programme students' study the three foundation courses plus two specialist courses. The Diploma level programme allowing you to widen your knowledge base, by selecting an additional two courses from a portfolio of over 15 leading Wray Castle courses.



What specialisms are available?

- Cellular Radio Engineering (Specialist Courses: LTE Air Interface, 5G Air Interface)
- Core Network Engineering (Specialist Courses: LTE EPC, 5G Architecture and Protocols)
- LTE Engineering (Specialist Courses: LTE Air Interface, LTE EPC)
- **5G Engineering** (Specialist Courses: 5G Air Interface, 5G Architecture and Protocols)

Who would benefit?

Our Certificate and Diploma programmes have been designed for anyone working within the telecoms industry from new starters looking to build their technical knowledge from the ground up to more experienced managers and engineers looking to formalise and expand their knowledge base.

What sets our certified training programmes apart?

- Focused Learning Pathways enable you to become an expert in your chosen field.
- **Flexible Learning** study at a time, location and pace of your choice.
- Full Tutor Support from industry experts with decades of experience.
- **Extended Learning** Diploma students' study 3 additional courses.
- **24 months access** access to the all the training materials for 2 years.
- Regular Testing and Digital Badges allow you to demonstrate your knowledge.
- **End of Programme Certificate** students successfully completing the programme are issued with a certificate complete with a grade transcript.



Live Instructor-led Training

Classroom or Live Virtual Classroom

| Essential Technologies | Level | Duration | Code | 5G & Connected Innovation | Level | Duration | On- Demand |
|---|-------|----------|--------|---|-------|----------|---------------|
| Telecoms - Today & Tomorrow | 1 | 1 | WR1402 | 5G Air Interface | 3 | 2 | FG1714 |
| Telecoms Fundamentals | 1 | 3 | WR1701 | 5G Air Interface Overview | 2 | 1 | FG1702 |
| 2G to 5G Mobile Technologies | 2 | 2 | MB1101 | 5G Architecture and Protocols | 3 | 2 | FG1715 |
| Machine to Machine (M2M) | 2 | 2 | WR1403 | 5G Architecture and Protocols Overview | 2 | 1 | FG1713 |
| Wi-Fi Engineering Overview | 2 | 2 | WR1501 | 5G Cell Planning | 3 | 2 | FG2001 |
| Introduction to Telecoms | 2 | 3 | TY2600 | 5G Engineering | 2 | 2 | FG1704 |
| eSIM Engineering | 3 | 2 | WR1901 | 5G Engineering Overview | 2 | 1 | FG1703 |
| Mobile Intelligent Networks (CAMEL) | 3 | 2 | MB90 | 5G Infrastructure & Operation | 3 | 3 | FG1902 |
| Next Generation Transmission | 3 | 3 | TY2702 | 5G Network Slicing | 3 | 1 | FG1904 |
| SS7 Engineering | 3 | 3 | QS2500 | 5G Radio Access Network | 3 | 2 | FG2001 |
| Professional Mobile Radio | Level | Duration | Code | 5G Security | 3 | 1 | FG1901 |
| TETRA System Overview | 2 | 2 | TR1202 | 5G Service Based Architecture & Core Network | 3 | 2 | FG1903 |
| TETRA Direct Mode Operation | 3 | 1 | TR1203 | 5G Technology, Services and Markets | 1 | 1 | FG1701 |
| TETRA Security | 3 | 1 | TR1301 | Mobile Edge Computing (MEC) | 3 | 2 | FG2101 |
| DMR System Design | 3 | 2 | PR1302 | LTE | Level | Duration | Code |
| TETRA Air Interface | 3 | 2 | MB2301 | LTE Carrier Aggregation | 2 | 0.5 | LT1603 |
| TETRA System Design | 3 | 2 | TR1202 | Machine Type Communications for LTE | 2 | 0.5 | WR1702 |
| Radio Engineering | Level | Duration | Code | Self-Organizing Networks Techniques for LTE | 2 | 0.5 | LT1501 |
| Open Radio Access Networks (ORAN) | 2 | 0.5 | RP2001 | LTE Backhaul Planning | 2 | 1 | LT1312 |
| Principles of Radio Site Engineering | 2 | 2 | RP2100 | LTE Engineering | 2 | 2 | LT3600 |
| Radio Principles | 2 | 3 | RP1301 | LTE Mission Critical Communications | 2 | 2 | LT1604 |
| Radio System Design | 2 | 3 | RP1101 | Small Cells Engineering Overview | 2 | 2 | LT1311 |
| IP Microwave & E Band | 3 | 0.5 | RP1306 | Cell Planning for LTE Networks | 3 | 2 | LT2901 |
| Planning Microwave Link Planning | 3 | 3 | RP1601 | Mobile Backhaul for 3G & 4G | 2 | 2 | TY1201 |
| Network Virtualisation | Level | Duration | Code | Networks Single RAN | 2 | 1 | LT1203 |
| Cloud Computing | 1 | 1 | WR1201 | LTE Optimization | 3 | 2 | LT1001 |
| NFV Overview | 2 | 1 | IP2102 | LTE Radio Access Network | 3 | 2 | LT3603 |
| Software Defined Networking | 2 | 1 | IP1502 | LTE Air Interface | 3 | 3 | LT3602 |
| (SDN) Network Functions | 2 | 2 | IP1602 | LTE Backhaul | 2 | 1 | LT1202 |
| Virtualisation Engineering SDN & NFV | 2 | 2 | IP1603 | LTE Quality of Service | 2 | 1 | LT1314 |
| Rail Communications | Level | Duration | Code | LTE Billing and Charging | 3 | 0.5 | LT1316 |
| GSM-R Engineering Overview | 2 | 2 | MB2803 | LTE Security | 3 | 0.5 | LT1303 |
| FRMCS - Future Railway Mobile Communications System | 2 | 2 | MB2020 | LTE Evolved Packet Core Network | 3 | 3 | LT3604 |
| ERTMS-ETCS for Radio Engineers | 3 | 3 | MB1802 | LTE End-to-End Signalling | 3 | 2 | LT1301 |
| Lityiileeis | | | | LTE Voice - VoLTE | 3 | 2 | LT1002 |
| | | | | 2G to 4G Indoor Coverage Planning | 3 | 3 | MB1304 |



| IP Engineering | Level | Duration | Code | IMS & SIP | Level | Duration | Code |
|--|-------|----------|--------|---|-------|----------|--------|
| Internetworking, Ethernet LANs & VLANs Principles | 2 | 1 | IP1304 | SIP Trunking | 2 | 0.5 | MB1305 |
| Broadband Access Technologies | 2 | 1 | TY2701 | Session Initiation Protocol (SIP) | 2 | 1 | MB1401 |
| MPLS | 2 | 1 | MB2501 | IP Multimedia Subsystem (IMS) | 3 | 2 | MB1402 |
| IP Engineering | 2 | 2 | IP2300 | NGN Voice Protocols | 3 | 3 | TY1202 |
| IPv6: Enabling the IoT | 2 | 3 | IP1402 | SIGTRAN | 3 | 2 | QS2600 |
| TCP/IP | 2 | 3 | QS2501 | Softswitching & VoIP | 3 | 2 | IP2001 |
| AAA Diameter | 3 | 2 | QS1301 | UMTS & HSPA | Level | Duration | Code |
| IP Backbone Traffic Engineering | 3 | 2 | IP2301 | UMTS System Overview | 2 | 2 | MB350 |
| IP Addressing & Internet Protocols Principles | 2 | 1 | IP1305 | HSPA Principles and Application | 1 | 1 | RP2500 |
| Quality of Service Principles | 2 | 2 | IP1308 | Cell Planning for UMTS Networks | 2 | 2 | MB2005 |
| Routing Protocol Principles | 2 | 2 | IP1306 | UMTS Air Interface | 3 | 3 | MB2002 |
| IP Multicast Routing | 3 | 2 | IP1311 | UMTS Core Network | 3 | 3 | MB2004 |
| MPLS VPNs and Traffic Engineering | 3 | 2 | IP1312 | GSM | Level | Duration | Code |
| OSPF and BGP Routing Protocols | 3 | 2 | IP1310 | GSM System Overview | 2 | 2 | MB20 |
| Quality of Service (QoS) | 3 | 2 | IP1309 | GSM Air Interface | 3 | 3 | MB50 |
| Telecoms Business | Level | Duration | Code | Telecoms Business | Level | Duration | Code |
| 5G Technology, Services & Markets | 1 | 1 | FG1701 | Developing and Communicating Customer Propositions | 1 | 1 | LB05 |
| LTE Technologies, Services & Markets | 1 | 1 | LT3601 | Effective Governance & Corporate Social Responsibility | 1 | 0.5 | LB06 |
| Strategy in Business | 1 | 1 | LB01 | Optimising Operations and Transformation | 1 | 1 | LB07 |
| Evaluating and Optimising the Business Models | 1 | 1 | LB02 | 5G - A Business Perspective | 1 | 2 | FG20 |
| Business Finance - For Non- Financial Managers | 1 | 1 | LB03 | Mini-MBA in Telecoms - a Blueprint for Future Business | 1 | 5 | WR2001 |
| Leadership in Business | 1 | 2 | LB04 | | | | |

Contact us for detailed course descriptions



Online Self-Paced Training

| 5G & Connected Innovation | Study Time | Essential Technologies | Study Time |
|--|------------|--------------------------------------|------------|
| 5G Air Interface | 22 Hours | Introduction to Telecoms | 32 Hours |
| 5G Air Interface Overview | 11 Hours | Telecoms - as an Industry & Business | 11 Hous |
| 5G Architecture and Protocols | 22 Hours | 2G to 5G Mobile Technologies | 22 Hours |
| 5G Architecture and Protocols Overview | 11 Hours | eSIM Engineering | 22 Hours |
| 5G Cell Planning | 22 Hours | Radio Engineering | Study Time |
| 5G Engineering | 22 Hours | Open Radio Access Networks (ORAN) | 6 Hours |
| 5G Engineering Overview | 11 Hours | LTE | Study Time |
| 5G Radio Access Network | 22 Hours | LTE Air Interface | 32 Hours |
| 5G Security | 11 Hours | LTE Quality of Service | 11 Hours |
| 5G Service Based Architecture & Core Network | 22 Hours | LTE Billing and Charging | 6 Hours |
| 5G Technology, Services and Markets | 11 Hours | LTE Evolved Packet Core Network | 32 Hours |
| Rail Communications | Study Time | LTE End-to-End Signalling | 22 Hours |
| GSM-R Engineering Overview | 22 Hours | LTE Voice - VoLTE | 22 Hours |
| FRMCS - Future Railway Mobile Communications System | 22 Hours | GSM | Study Time |
| ERTMS-ETCS for Radio Engineers | 32 Hours | GSM Air Interface | 22 Hours |